

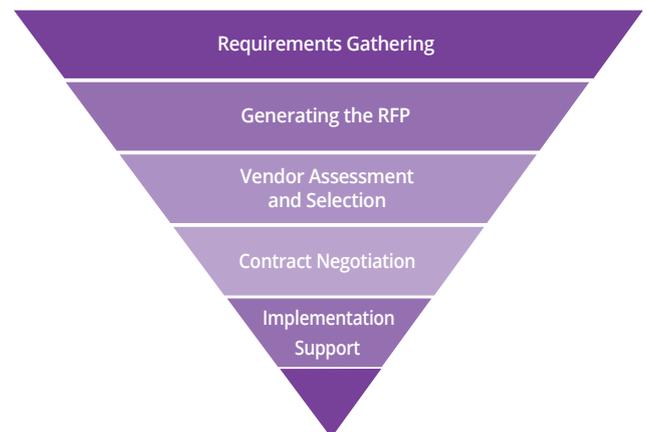


## Vendor Evaluation and RFP Support Service Helping You Build Strategic Alliances

Selecting the right service provider as a partner can be a time-consuming and resource-heavy process, but getting it right is essential to achieving your strategic objectives. This is true whether you are looking for a publishing partner, peer review system, hosting platform, or a technology or production solution. The Maverick Team recognizes the challenges you face when running a Request for Proposal (RFP) process, including managing conflicting priorities and requirements, and undertaking necessary but time-intensive activities.

We have developed the Maverick Vendor Evaluation and RFP Support Service to help alleviate the challenges and deliver an in-depth, detailed and rapid piece of work that identifies the collaborator that is the best fit in terms of requirements, service and cost.

Via our team approach, Maverick can either help manage with the full RFP process, from requirements gathering, evaluation and selection, through to contract negotiation and implementation – or you can just select the individual parts of the process you need, depending on your requirements. We can provide services for a fixed cost or provide support over time based on your needs and the extent of the project.



### Maverick's Vendor Evaluation Support Service cover the following:

- **Requirements Gathering:** using techniques such as structured interviews, workshops and job shadowing to document functional / non-functional requirements and identify priorities, constraints and dependencies, and workflow.
- **Generating the RFP:** taking our accumulated findings and agreed recommendations, we will then generate the RFP, and manage the process, including ensuring the submissions are complete and consolidating results.
- **Vendor Assessment and Selection:** from the final RFP, we advise on a suitable vendor list and manage the vendor selection process from start to finish, including vendor communications, presentations and scoring.
- **Contract Negotiation:** we can assist with the final vendor choice and contract negotiation, working with you to establish the necessary processes and procedures to ensure successful development and delivery of your project.
- **Implementation Support:** we can also provide project management support, including overseeing and managing the partner(s), driving the development schedules and project plan, and assisting with content and content production workflow modeling and mapping. We will also develop and implement an effective transition plan to ensure that your own staff are trained in all aspects.

For further information, please contact:

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